

No. 53-104/2010-CMTS (Pt-II)/

Dated:08.09.2015

To,
The Chief General Manager
All Telecom Circles/Telecom Districts,
BSNL.

Sub: - Regarding Empanelment of SIM vendors for supply of SIM cards in BSNL.
Ref: - This office letter no. 53-104/2010-CMTS (Pt)/ dated 18/08/2015.

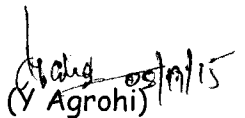
Kind attention is invited to this office letter under reference, whereby all telecom circles/telecom districts were requested to review the availability of SIM cards for remaining period of FY 2015-16 in reference to monthly targets of SIM activations recently issued by BSNL CO vide D.O. dated 02/06/2015.

2. In this regard various responses have been received at BSNL CO and it is observed that the circles have reviewed the requirement and have envisaged that there shall be requirements of additional SIMs other than those in hand/pipeline in the circles to meet the targets.
3. Many of the circles are contemplating to take SIMs from open market as per authorization issued from BSNL CO earlier in this regard. In this reference the undersigned is directed to convey the following:
 - 3.1. Earlier, in order to expedite the procurement of items like SIMs, which are procured by BSNL on routine basis, it was suggested that BSNL may empanel SIM vendors for a specified duration, say 3 years, on basis of a pre-qualification tender in which BSNL shall invite pre-qualifications bids only. After evaluation of pre-qualification bids, all the qualified vendors will be empanelled for the stated period. Subsequently, BSNL may invite financial bids from empanelled SIM vendors for the procurement of SIMs. In this reference, MM Cell BSNL CO has recently finalized the Empanelment of two SIM vendors (M/s Syscom and M/s Sharon) for procurement of SIMs in BSNL.
 - 3.2. In this regard, approval of competent authority is hereby conveyed that in order to address the shortfall of SIMs if any and to expedite tender process, circles may seek financial quotes from these empanelled vendors directly. The empanelment letters issued from MM Cell BSNL CO along with the terms and conditions are enclosed for ready reference. The tender documents for empanelment of SIM Vendor along with its clarifications are available in Tenders Archieve at www.bsnl.co.in.
 - 3.3. As per the process of Empanelment, circle has to invite financial quotes from these empanelled SIM vendors only, for required type and quantity of SIMs, financial evaluation of these quotes and discovery of L1 bidder's price. Vendor with final L1 price be awarded the work to supply the entire quantity of SIMs to be procured.

3.4. Further, commercial condition of contract shall be as per Empanelment tender and clarifications issued against the tender, including the following exercise, to be carried out by Circle at the time of seeking financial quotes from SIM vendors.

- (a) Type of SIM Card and its quantity shall be finalized and to be intimated to empanelled vendors.
 - (b) Bid security/EMD (to be submitted at the time of financial bidding) @2% of estimated value of requirement.
 - (c) Delivery schedule is to be intimated.
 - (d) Validity period of PBG is to be intimated (as per guidelines of procurement manual).
 - (e) Court Jurisdiction for the contract /PO may be kept as per the location of circle HQ.
4. The above authorization to the circles to seek financial quotes as per above arrangement is valid till 30th September 2015 only.

This is issued with the approval of Director (CM), BSNL Board.


(Y Agrohi)
Addl GM (NWP M1)

Encl: A/A

BHARAT SANCHAR NIGAM LIMITED
(A Government of India Enterprise)
MMT Section, 2nd floor, Bharat Sanchar Bhawan,
Tel.No.011-2371 7844 FAX: 011-2371 0198

To
M/s Syscom Corporation Limited

No. CA/MMT/11-23/2014(NWP-GSM)

Dated: 08.04.2015

Sub: - Empanelment for supply of SIM cards

- Reference No. 1: BSNL's tender No. CA/CM / Empanelment- SIM Cards/T-483/2014 issued on 30-09-14, opened on 11-11-2014 and clarifications issued thereto.
2. This office letter No. CA/MMT/11-23/2014(NWP-GSM)Dated 19.03.2015
 3. Your letter No. SYS/BSNL-CO/Empanelment/SIM Card/14-15 dated 30/03/2015.

Dear Sir,

In reference to your acceptance of this office offer for empanelment, we are pleased to convey that you have been empanelled for supply of various types of SIM cards like 64 K/ 128K Phase II + SIM Cards etc., as detailed in letter at reference 2 above, you for a period of three years from date of issue of this letter i.e. upto 07/04/2018.

The terms & conditions of the empanelment will be as per letter at reference 2 above.

You are now eligible to participate in the financial bidding process as & when BSNL invites financial bids from empanelled bidders for supply of SIM cards

6-04/11/11/ NWP-GSM-11-11
AGM Addn (NWP-GSM)
10/4

DM(NWP-GSM)
10/4/15

mms
08/4/15
(M.S.Shekhawat)
AGM(MMX)

Copy to

1. PPS to Dir(CM), for kind information
2. Sr. GM(NWP-GSM)/Sr.GM(MM)/ GM(PF)
3. DM(C-IT), for uploading this letter on BSNL website under 'Tenders' Link.

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19/3/15

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M/s Syscom Corporation Limited

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Dated: 19.03.2015

Sub: - Empanelment for supply of SIM cards

Reference No.: BSNL's tender No. CA/CM / Empanelment- SIM Cards/T-483/2014 issued on 30-09-14, opened on 11-11-2014 and clarifications issued thereto.

Dear Sir,

Kindly refer to your bid & post-bid clarifications submitted in response to the above cited tender.

We are pleased to convey that your pre-qualification bid has been found to be techno-commercially responsive and hence it is decided to empanel you for a period of three years at the terms & conditions of the tender under reference, replies / clarifications issued by BSNL for the tender under reference and as per Annexure attached.

Hence, you are requested to submit an unconditional acceptance of the terms & conditions and a DD/ Banker's cheque towards cost of empanelment guarantee within 14 days of issue of this letter.

Encl: Annexure

M.S. Shekhawat
19/03/15
(M.S. Shekhawat)
AGM(MMX)

J.S.
19/3/2015

M/s Syscom Corporation Limited**1. Scope of Work**

The Scope of work under this empanelment shall be supply of the SIM cards as per BSNL requirement from time to time.

2. Technical Specifications

The equipment shall conform to the Technical specifications as mentioned below:

The SIM cards to be supplied shall fully comply with GR/WS/SIM-001/03.JAN.10 for SIM cards issued by TEC, New Delhi with all amendments as on date except for following:

- (a) The memory of RAM shall be sufficient to full fill the performance requirement as per the ISO7816-3 and GSM 11.11 and shall at least be 2KB for 64K & 5KB for 128K EEPROM SIM card. This shall also be applicable for the cards with flash type memory.
- (b) The 64K/128K SIM cards shall be of Non Crypto and Non Java.
- (c) The 64K/128K SIM cards shall be with flash type memory.
- (d) The purchaser reserves the right to procure SIM cards with vernacular STK support.
- (e) BSNL may procure SIM cards with different form factor i.e. Nano SIM (4FF), Normal SIM (2FF), Micro SIM (3FF), SIM with re-plug form factor (2FF+3FF), etc. The SIMs with re-pluggable factor should be interchangeably usable for both 2FF (Normal SIM) & 3FF (Micro SIM).
- (f) The quantity for different type of form factor will be specified by BSNL at the time of purchase order.

The bidders are advised to collect the relevant GR, if required, from TEC, Khurshid Lal Bhawan Janpath, New Delhi-01.

3. Schedule of Requirements (SoR)

1	Various types of SIM Cards like 64K / 128K phase II+ SIM card etc.	The type of SIM card(s) and its quantity shall be finalized and intimated to the empanelled vendors when financial bids are invited from the empanelled bidders.
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4. Type of SIM cards to be supplied by vendor after empanelment

Item Name	TSEC / QF-103 issued from QA Circle
Various types of SIM cards like 64 K/ 128K Phase II + SIM Cards etc.	The empanelled bidder shall submit copy of valid TSEC for the item within 1 month from the date of issue of APO(if not submitted earlier)

5. Terms & conditions

1. In case the TSEC submitted at the time of bidding is valid for duration shorter than three years from date of bid submission, then empanelled bidder must offer their samples of 64K/128K Phase II+ SIM cards to any unit of QA circle for type approval (TSEC) before the date of its expiry failing which the empanelled bidder will be removed from list of empanelled bidders and the vendor registration fees of empanelled bidder shall be forfeited. Such bidders, who fail to offer their samples, shall not be eligible to participate in financial bidding stage at later date. The date of offer shall be taken as the date of submission of the respective form (QF103) used by QA for the purpose of registration and depositing the testing fee to QA units and acceptance of SIM cards by QA circle. The acknowledgement from QA regarding offer of 64K/128K phase II+ SIM card for type approval (TSEC) shall form part of financial bid.
2. Distribution of Quantity shall be as per Clause 3 of Section 4 part B of tender document on which the empanelment bids were invited.
3. General & Special Commercial Conditions of contract shall be as per Section 5 Part A & Section 5 Part B, respectively, of tender document on which the empanelment bids were invited.
4. The vendor registration cost of Rs. 1,00,000/- (Rupees One lakh only) is required to be submitted by the vendors, through DD / Banker's cheque payable to "AO (Cash), BSNL, C.O. N. Delhi" and payable at New Delhi while accepting the offer letter from BSNL for empanelment for supply of SIM cards. After receipt of vendor registration cost and acceptance of the above terms & conditions of empanelment by vendor, empanelment order shall be issued and vendors shall be eligible for submission of financial bids when invited from them.

The above Vendor registration fee is one time for three years unless not forfeited as per provisions in the tender document. It is refundable after completion of successful period of empanelment i.e. three years, in case the empanelment of the vendor is not renewed beyond three years.

To
No. ()
Sub
Re

BHARAT SANCHAR NIGAM LIMITED
(A Government of India Enterprise)
MMT Section, 2nd floor, Bharat Sanchar Bhawan,
Tel.No.011-2371 7844 FAX: 011-2371 0198

To
M/s Sharon Solutions Limited

No. CA/MMT/11-36/2014(NWP-GSM)

Dated: 30.04.2015

Sub: - Empanelment for supply of SIM cards

Reference No. 1: BSNL's tender No. CA/CM / Empanelment- SIM Cards/T-496/2014
issued on 24-12-14, opened on 14-01-2015.

2. This office letter No. CA/MMT/11-36/2014(NWP-GSM) Dated 19.03.2015

3. Your letter No. NIL dated 18/04/2015 received on 28/04/2015.

Dear Sir,

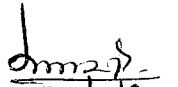
In reference to your acceptance of this office offer for empanelment, we are pleased to convey that you have been empanelled for supply of various types of SIM cards like 64 K/ 128K Phase II + SIM Cards etc., as detailed in letter at reference 2 above, for a period of three years from date of issue of this letter i.e. upto 29/04/2018.

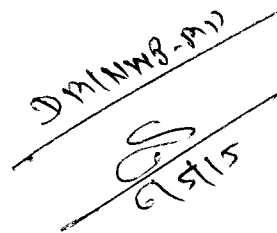
The terms & conditions of the empanelment will be as per letter at reference 2 above.

You are now eligible to participate in the financial bidding process as & when BSNL invites financial bids from empanelled bidders for supply of SIM cards.

Copy to

1. PPS to Dir(CM), for kind information
2. Sr. GM(NWP-GSM)/Sr.GM(MM)/ GM(PF)
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30/4/15
(M.S. Shekhawat)
AGM(MMX)


Sr. GM(NWP-GSM)
30/4/15

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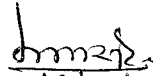
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We are pleased to convey that your pre-qualification bid has been found to be techno-commercially responsive and hence it is decided to empanel you for a period of three years at the terms & conditions of the tender under reference and as per Annexure attached. Replies / clarifications issued by BSNL for the earlier tender CA/CM / Empanelment- SIM Cards/T-483/2014 issued on 30-09-14 which were made a part of the tender under reference shall also be complied by vendor.

Hence, you are requested to submit an unconditional acceptance of the terms & conditions and a DD/ Banker's cheque towards cost of empanelment guarantee within 14 days of issue of this letter.

Encl: Annexure


19/03/15
(M.S. Shekhawat)
AGM(MMX)

g/c

g/c
15/03/2015

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